This course will take students through a single transaction, beginning with the initial term sheet, continuing through the negotiation and execution of a purchase agreement, and ending with closing and post-closing obligations. By the end of the course, students will acquire a detailed understanding of deal structures and timelines, the ebb and flow of transactions, and the major components of a negotiated agreement. Students will work in teams representing one party to the transaction throughout the entire course. Course work includes required reading, in-class and outside-class drafting assignments, client counseling, and contract negotiation.