CLIENT COUNSELING
SPRING 2014 (Semester course)

Course Number: PRSP 7016 003     Call Number: 000108

Professor: Aaron
Credits: 2 Classroom
Primary Basis for the Grade: Skills Assignments; High Pass/ Pass/ Low Pass/ Fail
Prerequisites: This course is a prerequisite for Advanced Decision Analysis.

Enrollment: Open.
Meets Seminar Requirement? No
Meets Writing Requirement? No
Meets Client Counseling Requirement? Yes
Meeting Times: Thursday, 12:10-2:55
In addition, each student will participate in a final class meeting and an individual final counseling skills exercise, both to be scheduled later.
Location: 203

COURSE DESCRIPTION:
Most lawyers agree that practicing law would be much simpler without (autonomous) clients. But then, practice would be without purpose: whom would we represent? This intensive workshop course focuses on the realities of working with clients, from the initial lawyer-client interview through the challenges of counseling the fully informed client toward wise and ethical decision-making. Short exercises, presentations, video, and role simulations will focus upon how to communicate legal concepts, conduct interest-based inquiry and advice, work with client emotion and psychology, and introduce basic risk analysis. We will touch upon effective use of voice, gesture, and body language in the lawyer-client counseling context. Finally, we will address the most difficult counseling challenge: how to give a client bad news while maintaining client rapport, trust, and confidence. After the workshop, students will complete an individual final counseling skills exercise. The instruction and simulations will be set in legal dispute contexts.

SPECIAL NOTES:
See information about 2L required courses on the College website.

Last updated: 1-14-14 cd