CLIENT COUNSELING  
(Semester course)

Course Number: PRSP 7016 003  
Call Number: 000027

Semester: Spring 2015  
Professor: Aaron  
Credits: 2 classroom  
Primary Basis for the Grade: Skills Assignments; High Pass/Pass/Low Pass/Fail  
Prerequisites: This course is a prerequisite for Advanced Decision Analysis  
Enrollment: Open  
Meets Seminar Requirement? No  
Meets Writing Requirement? No  
Meets Client Counseling Requirement? Yes  
Meeting Times: F 9:15 am to 12:05 pm  
Location: 306

COURSE DESCRIPTION:

Most lawyers agree that practicing law would be much simpler without (autonomous) clients. But then, practice would be without purpose: whom would we represent? This course focuses on the realities of working with clients, from the initial lawyer-client interview through the challenges of counseling the fully informed client toward wise and ethical decision-making. Short exercises, presentations, video, and role simulations will focus upon how to communicate legal concepts, conduct interest-based inquiry and advice, work with client emotion and psychology, and introduce basic risk analysis. We will touch upon effective use of voice, gesture, and body language in the lawyer-client counseling context. Finally, we will address the most difficult counseling challenge: how to give a client bad news while maintaining client rapport, trust, and confidence. Students will complete an individual final counseling skills exercise and participate in a wrap-up class after this experience. The instruction and simulations will be set in legal dispute contexts.

SPECIAL NOTE:

See information about 2L required courses on the College website.

This course is designed to be completed by mid-April

Last updated: 12-23-14 cd